

About the 35 Day's Online Certificate Course

"Agriculture Business Management & Entrepreneurship Development"



Faculty of Agricultural Sciences & Allied Industries had launched a 35 Day's online certificate course on "Agriculture Business Management & Entrepreneurship Development" on 09 November 2020 & Completed on 19 December 2020. The Course covered Basic understanding about Agribusiness & Entrepreneurship Development. The objective of course was to help to take policy decisions in the field of agricultural marketing. To understand various appraisal techniques in project with reference to agricultural products, agricultural credit management, financial risk management. Agricultural inputs like seed, bio pesticide, bio fertilizer and organic farming management. To orient towards agricultural entrepreneurship. To study & analysis of agro-based industries.

Mode Of Course

• Online - On Google meet

Duration Of Certificate Course

• 5 Week (35 Days)

To.

The Director

Rama University

Kanpur

Through proper channel

Subject:- Regarding remuneration of expert lectures in "Online Certificate course on Agriculture

Business Management and Entrepreneurship Development"

Respected Sir,

I would like to inform you that "Faculty of Agricultural Sciences & Allied Industries, Rama University, Kanpur" is Organizing a 35 days (5 weeks) "Online Certificate course on Agriculture Business Management and Entrepreneurship Development" from 9 November 2020-18 December 2020. There are some expert lectures from various renowned Organizations/ institutions. With the help of these expert lectures participants can enhance their skills and knowledge.

So, please allow me for the remuneration of these expert lectures (Minimum Rs. 1500/ lecture), which will be paid from the registration amount.

So kindly allow me for the same.

Director Sir,

Consideration > Approval

Approval

Analyte dor

10.3.2021

Your's Sincerely

Jitendra Ojha

Course Coordinator

FASAI, Rama University

ŀ			Faculty of Agricultural	Agri	cultural		Sciences & Allied Indusries	snpul pe	ries	
0	Online Certificate Course On "	icate Co		ricult	Agriculture Busin		nagement	& Entrep	reneurshi	ess Management & Entrepreneurship Development "
				N 60	ovember	19 Dece	09 November-19 December 2020	0		
				짚	ert Lecture	Expert Lecture Detail for Remuneration	muneration			
Z Ľ	Expert Name	esignation	Institute Name/ I University Name	No. of Topi c	Total Amount to be paid	Name of Topics	Bank Name	Branch Name	IFSC	Bank Account Number
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2	Dr. Ram Chandra	Assistant Professor	SHUATS Prayagraj	₹-	1500	Market Segmentation	United Bank of India	Allahpur	UTB10ALU63	1001010036374
<u>ෆ</u>	Dr. Rabees Verma	Assistant Professor	CCRPGC Muzaffar Nagar	-	1500	" Concept of Entrepreneur	Canara Bank	Circular road, Muzaffarnagar	CNRB000260 2	2602.101017474
. 4	Dr. Kaushik Prasad	Assistant Procusor	LPU	-	1500	Programs for Entrepreneur ship Development	Bank of India	Chaubeypur	BKID0006968	696810110009976
5	Dr. Deepak Bose	Associate Professor	SHUATS Prayagraj	2	3000	Government Policy for Entrepreneur ship Development	State Bank of India	Allahabad Agricultural Institute	SBIN0002506	10443363411
9	Mr. Praveen Kumar	Entrepreneu	Founder , M.D & Master Trainer of Mushroom Cultivation, Manpura grow-up Foundation	\-	1500	Mushroom Cultivation	State Bank of India	Badagaon	SBIN0015590	33040088257

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Bank of Baroda	Central Bank of India	
Conclusive lecture on "Agri- business Management"	Conclusive lecture on "Agri- business Management"	
1500	1500	
-	-	
Institute of Agriculture Business Management , SKRAU, Bikaner, Rajasthan	ICAR-NAARM Hyderabad	
Assistant Professor	Principal Scientist & Head Agribusines s Managemen t Division ICAR- NAARM Hyderabad	
Dr. Vikram Yogi	Dr. Ranjit Kumar	
	ω	

Commission of August 1

Faculty of Agricultural Sciences & Allied Indusries

Online Certificate Course On " Agriculture Business Management & Entrepreneurship Development "

Registration Detail

S.R No.	Full Name	Transation id	Status
1	Surbhi	BUPI/029819682093/24-10-2020 19:11:22/UPI	(C) (C) (C) (C)
2	Ashish Kumar	BUPI/027619748825/02-10- 2020 19:53:16/UPI	
3	Ashutosh verma	BUPI/027754908838/03-10- 2020 10:38:41/UPI	
4	Suyash Arun Borse	BUPI/028010979352/06-10-2020 17:23:20/UPI	Vaindels
5	Bharat Tiwari	BUPI/028023812638/06-10- 2020 23:22:33/UPI	Verturo Verturo
6	Dr. Moinuddin	BUPI/028142721922/07-10-2020 16:21:05/UPI	Veniled***
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9	Mashkoor Ahmad Ansari	BUPI/028387548610/09-10-2020 22:31:19/UPI	vejílied.
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13	SAHIL SACHAN	BUPI/029115976426/17-10-2020 15:51:41/UPI	*** Veine ***
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15	Pintu Kumar	BUPI/029117799369/17-10-2020 17:25:14/UPI	A SAME III COM
16	Devanshu ranjan	BUPI/029310080773/19-10- 2020 10:37:29/UPI	Verifiédate
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37	Anjali Verma	09:42:51/ÚPI	Verifei ()
38	Ravi Raushan kumar	BUPI/029795276726/23-10-2020 06:32:50/UPI	
39	Gauri Shankar Yadav	NEFT-THAKUR PRASAD YADAV	
40	Prof R S P Singh	NEFT-RAMA SHANKAR PRASAD SINGH dtd 23.10.2020	Verlijee
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47		09:05:49/UPI BUPI/029956210937/25-10-2020	Verilease
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50	Vinay Joseph Silas	11:37:46/UPI	.70 (<u>()e</u> e.
51	Vandana kumari	BUPI/030110474557/27-10-2020 10:04:15/UPI	- Verified
51	Sonam bharti	BUPI/030192880190/27-10-2020 12:54:08/UPI	1 Verified
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54		BUPI/030210517156/28-10-2020	
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55	PRABEL ROMAN		
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56	Vikash kumar	10:59:16/UPI	
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57		receipt generated BUPI/030291086586/28-10-	
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77	Sejal katiyar	09:40:35/UPI	tion availage to the
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81	ANURAG KUMAR	BUPI/030410748422/30-10- 2020 10:38:39/UPI	Verified
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	86	Shalini	BUPI/030412997514/30-10- 2020 12:36:26/UPI	Verillet was
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	94	VIJAY KUMAR PAL	BUPI/030417163310/30-10- 2020 17:36:03/UPI	Valuation (
	95	Jay prakash	BUPI/030418557866/30-10- 2020 18:49:53/UPI	Verified 1
	96	Digvijay singh	BUPI/030453148309/30-10- 2020 18:54:30/UPI	Varined 57
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	100	Arjun Bajpai	BUPI/030419473132/30-10- 2020 19:2 1:37/UPI	registri
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	102	Sanjana Verma	receipt generated	ESSEVERIFIED TO AS
[103	Dileep Pal	receipt generated	Value Verified
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34	8-D48-	11:00AM. 12:00 PM	34	Final Ouz	Dr. Ranjeet Kumar, Principal Scientist & Head Agri-business Division ICAR- NAARM, Hyderabad
35	19-Dec- 20	FEBRUAY FESTOR PV FESTOR PV	35		

**** Zoom Link For Inauguration Day- https://us02web.zoom.us/j/81397906166

*******Zoom Link For Lectures-** https://us02web.zoom.us/j/86398042759

Attendance Summary

"Agriculture Business Management & Entrepreneurship Development" Duration- 09 November 2020- 19 December 2020

S. No.	Full Name	Attendance percentage
1	Surbhi	100
2	Ashish Kumar	90
3	Ashutosh Verma	95
4	Suyash Arun Borse	95
5	Bharat Tiwari	100
6	Dr. Moinuddin	100
7	Vimal Pandey	100
8	Deepali Pandey	100
9	Mashkoor Ahmad Ansari	100
10	Anamika Dhar	100
11	Keshav	100
12	Vidik Shukla	100
13	Sahil Sachan	100
14	Ajit Kumar	95
15	Pintu Kumar	100
16	Devanshu Ranjan	100
17	Suveb	100
18	Kumar Gaurav	95
19	Pragati Katiyar	100

Faculty of Agricultural Sciences and Alliced Industries
Rama University, Mandhana, Kanpur (U.P.)

20	Aalok Mishra	100
21	Kuldeep Maurya	100
22	Amit Anand	100
23	Shristi Kumari	95
24	Dharmendra Yadav	90
25	Yaqoob Iqbal Siddique	95
26	Prashant Kumar	90
27	Ankit Kumar	90
28	Prakhar Gupta	100
29	Arun Kumar Shukla	100
30	Chhavi Mohan	100
31	Naveen Kumar	100
32	Bigyan Sapkota	90
33	Mohit Shukla	100
34 Avinash Singh .		100
35	Pragya Tiwari	90
36	Saurabh	90
37	Anjali Verma	95
38	Ravi Raushan Kumar	90
39	Gauri Shankar Yadav	100
40	Prof R S P Singh	100
41	Esha Jaiswal	90
42	Arjumand Arif	100
43	Arvind Prasad	90
44	Yashika	90

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Agricultural Sciences and Allied Industries

Rama University, Mandhana, Yanjuur (U.P.)

45	Surbhi	90
46	Shivang Pandey	90
47	Sonu Kumar	100
48	Parul Pandey	100
49	Manish Kumar	100
50	Vinay Joseph Silas	100
51	Vandana Kumari	95
52	Sonam Bharti	95
53	Devi Prasad Singh	90
54	Anil Yadav	90
55	Pradeep Kumar	90
56	Vikash Kumar	95
57	Alok Kumar	100
58	Aditya Sharma	100
59	Nidhi Kumari	100
60	Seema Patel	90
61	Rakesh Gupta	100
62	Anjali Verma	90
63	Rizwana Khan	100
64	Tersa Yomcha	95
65	Vikash Kumar Vicky	95
66	Shubham Kumar	95
67	Raji Singh	
68	Shyam Pratap Chaudhary	100

Moulton Marchana Acaptur (U.P.)
Rama University, Marchana Acaptur (U.P.)

69	Priyanshu Kumar	100
70	Gaurav Kumar	100
71	Ajad Kumar Singh	100
72	Rishu Kumari	100
73	Aanand Kumar Kewat	95
74	Deepak Maurya	100
75	Ayush Kumar	100
76	Aanand Kumar Kewat	95
77	Sejal Katiyar	100
78	Raghuraj	100
79	Anshuman Kumar	95
80	Anurag Singh	100
81	Anurag Kumar	95
82	Faraz Ali	100
83	Suraj Mishra	100
84	Vinod Kumar Maurya	100
85	Deepak Maurya	100
86	Shalini	100
87	Ankur	80
88	Shiva Kant	95
39	Akshay Singh	100
90	Raghuraj	80
91	Ayush Dwivedi	100
92	Kamal Pokhrel	100

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93	Abhishek Sahu	100
94	Vijay Kumar Pal	100
95	Jay Prakash	100
96	Digvijay Singh	95
97	Mohammad Raquib	100
99	Aditya Prakash	100
100	Arjun Bajpai	100
101	Dharmendra Gupta	100
102	Sanjana Verma	95
103	Dileep Pal	100
104	Anushka	100
105	Rohit Kumar Upadhaya	100
06	Ratnesh	95
07	Sahil Singh	100

Faculty of Agricultural Sciences and Affied Industries

Rama University, Marchana, Kanpur (U.R.).

Faculty of Agricultural Sciences & Allied Industries

Rama University, Kanpur

Organized

35 Day's Online certificate Course on

"Agriculture Business Management & Entrepreneurship Development"

09 November 2020-19 December 2020

About The Course

"Faculty of Agricultural Sciences & Allied Industries" had launched the first virtual 35 Day's online certificate course on "Agriculture Business Management & Entrepreneurship Development" on 09 November 2020 & Completed on 19 December 2020. The registration was start from 01 November 2020 and the last date of registration was 30 October 2020. There have total 107 registered participants, in which more than 10 participants are from renowned institutions BHU, ITM, CSAUT, DRMLAU. There has total 35 lectures in the session in which 23 Lectures has covered by Mr. Jitendra Ojha, Course Coordinator, Online certificate Course on "ABM & ED " and 12 Lectured Covered by the renowned personalities of Different Agriculture Universities and Agri.- Research Institutions. Experts are like Dr. Ulrich Berk (President, German Homatherapy, Germany), Dr. Aneeta Yadav (Dean, Acting, FASAI, Rama University), Dr. Ritwik Bisariya (Associate Professor, FCM, Rama University), Dr. Shewta Chaudhary, (Assistant Professor, Agricultural Economics, GBPUAT, Uttarakhand), Dr. Ram Chandra, (Assistant Professor, Agricultural Economics, SHUATS, Prayagraj), Dr. Rabees Verma, (Assistant Professor, Agril. Extension, CRPGC, Muzaffarnagar), Dr. Kaushik Prasad (Assistant Professor, Agril. Extension, LPU, Ludhiana, Punjab), Dr. Deepak Bose(Associate Professor, Agril. Extension & Communication, SHUATS, Prayagraj) Mr. Praveen Kumar (Entrepreneur & Founder, M.D & Master Trainer of Mushroom Cultivation, Manpura grow-up Foundation), Dr. Vikram Yogi(Assistant Professor, Agriculture Business Management, SKPAU, Bikaner, Rajasthan), Dr. Ranjit Kumar, Principal Scientist & Head, Agribusiness Management Division ICAR-NAARM Hyderabad.

Course Outcome-

The course covered lots of understanding about Agribusiness Management & Inculcate the habit of Entrepreneurship. Under the course participants learnt about Agri-business, its structure, Importance of Management in Agri-business, Agro-based industries, Procedure to Setup a Agro-based Industries, Constraints in establishing agro-based industries, Agricultural Policies, Different Programmes and Policies of Government in relation to become an entrepreneur & Different concept of Entrepreneur's. With the course, participants have much clear understanding about any agro-based industries setup and run successfully and other than this how any individual can become to be a successful entrepreneur.

Convener

Dr. Aneeta Yaday

(Dean, FASAI)

Course Coordinator

Mr. Litendra Oiha

Faculty of Agricultural Sciences & Allied Industries Rama University, Kanpur, Uttar Pradesh

Report of

35 Day's Online certificate Course

On

"Agriculture Business Management & Entrepreneurship Development"

Duration- 09 November 2020- 19 December 2020

Time- 11:00 AM- 12: 00 PM (Everyday)

Platform- Zoom

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Registration Charges

- For Industrialist- Rs. 600/-
- For Students Rs. 500/-
- For Farmers Rs. 300/-
- Other (Faculty Member/ Researcher/ Academician)- Rs. 500/-

Evaluation Process-

- The Certificate Course will be for 35 Days.
- The Registered Students must have to present in all the quiz sessions related to certificate course
- The Registered students can get the participation certificate only.
- The student, who have got 75 % marks in final quiz program, the "Certificate of Excellency" awarded by FASAI.

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About Expert's



Dr. Ulrich Berk

(President, German Homatherapy, Germany)

Dr. Ulrich Berk is the president of German Homatherapy & he is from Germany. Dr. Berk was the guest speaker in online certificate Course on date 09 November 2020

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Dr. Ritwik Bisariya

(Associate Professor, FCM)

Dr. Ritwik sahai Bisariya is from Faculty of Commerce and Management, Rama University, Kanpur. He had covered the Topic "Management Functions' on date 20 November 2020.

3.



Dr. Aneeta Yadav

(Dean, Acting, FASAI)

Dr. Aneeta Yadava is working as Dean (Acting) in Faculty of Agricultural Sciences & Allied Industries. She delivered the topic "Agro-based Industries: Importance & Needs" on 21 November 2020.

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Dr. Shewta Chaudhary

(Assistant Professor, Agricultural Economics)

Dr. Shweta Chaudhary is working as a Assistant Professor in Department menrt of Agricultural Economics, GBPUA&T, Pantnagar, Uttarakhand. She delivered the 2 lecture on online certificate course that are "Marketing Mix" & "4 P's of Marketing"

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Dr. Ram Chandra

(Assistant Professor, Agricultural Economics)

Dr. Ramchandra is presently working as Assistant Professor in field of Agricultural Economics and Forest Economics, School of Forestry & Environment, Sam Higginbottom Institute of Agriculture, Technology and Sciences (formerly Allahabad Agricultural Institute) Deemed to-be-University, Allahabad w.e.f April 1, 2011 to till date. He delivered on the topic "Market Segmentation" on date 3 December 2020.

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Dr. Rabees Verma

(Assistant Professor, Agril. Extension)

Dr. Rabees Verma is working as Assistant Professor in Department of Agril. Extension, CRPGC College Muzaffar Nagar. He Delivered the lecture on "Concept of Entrepreneur" on date 08 December 2020.



Dr. Kaushik Prasad

(Assistant Professor, Agril. Extension)

Dr. Prasad is working as Assistant Professor in Department of Agril. Extension LPU, Ludiana, Punjab. He Delivered the lecture on "Programs for Entrepreneurship Development" on date 11 December 2020.

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Dr. Deepak Bose

(Associate Professor, Agril. Extension & Communication)

Dr. Deepak Bose is working as Associate Professor in Department of Agril. Extension & Communication SHUATS, Prayagraj Uttar Pradesh . He Delivered the lecture on "Government Policy for Entrepreneurship Development" on date 12 December 2020.



Mr. Praveen Kumar

(Entrepreneur & Founder, M.D & Master Trainer of Mushroom Cultivation, Manpura grow-up Foundation)

Mr. Praveen Kumar is a successful Entrepreneur. He share his views in relation to Entrepreneurship Development on date 16 December 2020.



Dr. Vikram Yogi

(Assistant Professor, Agricultural Economics)

Dr. Vikram Yogi is working as Assistant Professor in Institute of Agriculture Business Management, SKRAU, Bikaner, Rajasthan. He Delivered the conclusive lecture on "Agribusiness Management" on date 17 December 2020.

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Dr. Ranjit Kumar

Principal Scientist & Head

Agribusiness Management Division

ICAR-NAARM Hyderabad

Dr Ranjit started his career as Scientist in the year 2000 at <u>IARI</u>, New Delh, where conducted several research study on technology adoption and impact. Also taught and guided post-graduate students in the discipline of Agricultural Economics. In 2007, got selected as Senior Scientist and joined ICAR-IISS, Bhopal. After serving for 3 years, I was transferred to ICAR-NAARM in the Agribusiness Management Division. In 2014, joined ICRISAT (on deputation) and coordinating BMGF-funded project on 'Village Dynamics studies in South Asia (VDSA)'. Received Biennial Young Scientist Award in Social Science from ICAR, Best Research Paper Award by the Agricultural Economics Research Association, New Delhi and Best Poster Award in 12th Asian Maize Conference, Bangkok. He delivered the conclusive lecture on "Agri-Business Management" on date 18 December 2020.

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List of Students Got Participation Certificate

S.R No.	Full Name			
1	Surbhi			
2	Ashish Kumar			
3	Ashutosh verma			
. 4	Suyash Arun Borse			
5	Bharat Tiwari			
6	Dr. Moinuddin			
7	VIMAL PANDEY			
8	DEEPALI PANDEY			
9	Mashkoor Ahmad Ansari			
10	Anamika Dhar			
11	Keshav			
. 12	Vidik shukla			
13	SAHIL SACHAN			
14	Ajit kumar			
15	Pintu Kumar			
16	Devanshu ranjan			
17	SUVEB			
18	Kumar Gaurav			
19	Pragati Katiyar			
20	Aalok Mishra			
21	Kuldeep Maurya			

22	Amit Anand		
23	Shristi kumari		
24	Dharmendra Yadav		
25	Yaqoob Iqbal Siddique		
26	. Prashant Kumar		
27	Ankit kumar		
28	Prakhar Gupta		
29	Arun Kumar Shukla		
30	Chhavi Mohan		
31	Naveen Kumar		
32	Bigyan Sapkota		
33	Mohit Shukla		
34	Avinash Singh		
35	Pragya Tiwari		
36	Saurabh		
37	Anjali Verma		
. 38	Ravi Raushan kumar		
39	Gauri Shankar Yadav		
40	Prof R S P Singh		
41	ESHA JAISWAL		
42	Arjumand Arif		
43	ARVIND PRASAD		
44	Yashika		
45	Surbhi		
46	Shivang pandey		
- 47	Sonu kumar		
48	PARUL PANDEY		

49	MANISH KUMAR
	Vinay Joseph Silas
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51	Vandana kumari
52	Sonam bharti
53	devi prasad singh
54	Anil Yadav
55	PRADEEP KUMAR
56	Vikash kumar
57	ALOK KUMAR
58	ADITYA SHARMA
59	Nidhi kumari
60	Seema Patel
61	RAKESH GUPTA
62	Anjali verma
63	Rizwana Khan
64	Tersa Yomcha
. 65	Vikash Kumar Vicky
66	Shubham kumar
67	Raji Singh
68	Shyam Pratap Chaudhary
69	PRIYANSHU KUMAR
70	Gaurav Kumar
71	Ajad kumar singh
72	RISHU KUMARI
73	Aanand Kumar Kewat
74	Deepak Maurya
. 75	Ayush Kumar

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76	Aanand Kumar Kewat
77	Sejal katiyar
78	RAGHURAJ
79	Anshuman Kumar
	Anurag Singh
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81	ANURAG KUMAR
	FARAZ ALI
82	
83	SURAJ MISHRA
84	Vinod Kumar Maurya
85	Deepak Maurya
86	Shalini
87	Ankur
88	
89	akshay singh
90	Raghuraj
91	Ayush Dwivedi
92	Kamal Pokhrel
	Abhishek sahu
93	
94	VIJAY KUMAR PAL
95	Jay prakash
	Digvijay singh
96	MOHAMMAD RAQUIB
97	
99	Aditya prakash
100	Arjun Bajpai
100	

101	Dharmendra Gupta
102	Sanjana Verma
103	Dileep Pal
104	Anushka
105	Rohit Kumar Upadhaya
106	Ratnesh
107	Sahil Singh

List of Students got Excellence Certificate

*Note- The student who get 75 percent marks in Final Quiz session, who has awarded by "certificate of Excellence".

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54	12/18/2020 11:50:35	50 / 50	ESHA JAISWAL
55	12/18/2020 11:50:44	50 / 50	Shalini
56	12/18/2020 11:50:54	50 / 50	Arjun bajpai
57	12/18/2020 11:50:54	50 / 50	Bharat Tiwari
58	12/18/2020 11:50:54	50 / 50	Vinay Silas

*Total Students get Excellence Certificate= 58

Signature of Dean
(Dr. Aneeta Yadav)

Signature of HOD (Dr. K.K Mishra)

: ;

Signature of Course Coordinator

(Mr. Jitendra Ojha)

Faculty of Agricultural Sciences & Allied Industries Rama University, Kanpur, Uttar Pradesh

Dear Sir/ Ma'am,

Faculty of "Faculty of Agricultural Sciences & Allied Industries" successfully organized a 35 Day's online Certificate Course On "Agriculture Business Management & Entrepreneurship Development" from 09 November 2020- 19 December 2020. Please receive the report of 35 Day's online Certificate Course On "Agriculture Business Management & Entrepreneurship Development".

Receiver Name (with Designation) office Assistant

Contact No. 9044651797

Signature of Receiver

Date- 22/12/2020



RAMA UNIVERSITY UTTAR PRADESH KANPUR

Faculty of Agricultural Sciences & Allied Industries

Online Certificate Course on

Agribusiness Management & Entrepreneurship Development

About The Certificate Course

The backbone of Indian Economy - Agriculture and Agribusiness provides 54% employment to Indian Population. Despite this fact, its contribution to India's GDP has gone down to 16% in recent years. Agribusiness consists of agricultural production and allied sectors and/or businesses which consist of agrichemicals, breeding, crop production, distribution, farm machinery, processing, seed supply, marketing, sales, export-import, finance management, supply chain management, taxation and trading. In each situation there is different set of rules for Agri Business Management. There can be lags of several years between Agriculture planning and outcomes. It takes several years to develop an agriculture area for business and during this period, market conditions can change dramatically. Another example of Agribusiness management is Forestry, which is a very long term investment, with a lag of 30 years or more. The Long production cycles in agriculture business management affect even annual crops. The agri-management decisions relating to the different crops that were made last year, may not yield the result even after a year or so. On the other hand, the management decisions on short term crops to increase production may cause a short term increase/decrease in marketable produce that may harriper future investment. This Certificate course provide the basic understanding of Agri Business. This course Provide the better understanding of Entrepreneurs and Entrepreneurship development. With this Students, Farmers, Industrialist, Academician & Other persons who are directly of Indirectly related with Agriculture will enhance their knowledge and skills.

Scope of the course

The Course have wide scope in Agriculture as well as allied field. Some are given below

- 1. Marketing of Agricultural Inputs
- 2. Strategic Food Marketing
- 3. Management for Agribusiness Projects
- 4. Market Research and Information Systems
- 5. International Agri-Food Trade
- 6. Value Chain Management Applications in Agribusiness
- 7. CINE: Understanding Creativity, Innovation, Knowledge, Networks And Entrepreneurship
- 8. Food and Agri-business International Strategies and Organizations
- 9. Micro Finance Management
- 10. Food Supply Chain Management



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Faculty of Agricultural Sciences & Allied Industries

- 11. Social Entrepreneurship: Innovating Social Change
- 12. Sales and Distribution Management For Agriculture
- 13. Agribusiness Entrepreneurship
- 14. Agribusiness Leadership
- 15. Agricultural Futures and Option Markets
- 16. Agricultural Markets and Pricing

Mode Of Course

Online – On Google meet

Duration Of Certificate Course

• 5 Week (35 Days)

Registration Charges

- For Industrialist- Rs. 600/-
- For Students Rs. 500/-
- For Farmers Rs. 300/-
- Other (Faculty Member/ Researcher/ Academician)- Rs. 500/-

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RAMA UNIVERSITY UTTAR PRADESH KANPUR

Faculty of Agricultural Sciences & Allied Industries

A meeting of the Board of Studies of the Faculty of Agriculture & Allied Sciences, Rama University Uttar Pradesh, Kanpur was held on 29th September 2020 at 11:00 AM. The following members were present:

1. Dr. Aneeta Yadav

Convener

2. Dr. K.K Mishra

Member

3. Mr. Jitendra Ojha

Member

4. Dr. Kaushik Prasad

Member

The quorum of the meeting was complete.

Agenda of the meeting:

- 1. Assessment Criteria
- 2. Question Paper Format
- 3. Syllabus

The meeting resolved unanimously that attached Assessment Criteria, Question Paper Format and Syllabus are justified and approved.

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Signature:

Name : Dr. Aneeta Yadav

Date

Internal Members

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Signature: Name:

Dr. K.K Mishra

Mr. Jitendra Ojha

Date:



RAMA UNIVERSITY UTTAR PRADESH KANPUR

Faculty of Agricultural Sciences & Allied Industries

Evaluation Scheme For Online Certificate Course on

Agribusiness Management & Entrepreneurship Development

S.N o.	Name of the subject	Credit Hours			Evaluation Scheme			
		L	P	Total	Quiz-1	Quiz- 2	Final Quiz	Total
1.	Entrepreneurship Development & Business Communication	3	0	3 (3+0)	25	25	50	100

Note: L - Lecture, Assign. - Assignment

Examination

- The Certificate Course will be for 35 Days.
- The Registered Students must have to present in all the quiz sessions related to certificate course
- The Registered students can get the participation certificate only.
- The student, who have got 75 % marks in final quiz programme, the
 "Certificate of Excellency" awarded by FASAI.

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RAMA UNIVERSITY UTTAR PRADESH KANPUR

Faculty of Agricultural Sciences & Allied Industries

Online Certificate Course on

Agribusiness Management & Entrepreneurship Development

COURSE OBJECTIVE:-

The objective of the programme is to:

- 1. To help to take policy decisions in the field of agricultural marketing.
- 2. To understand various appraisal techniques in project with reference to agricultural products, agricultural credit management, financial risk management.
- 3. Agricultural inputs like seed, bio pesticide, bio fertilizer and organic farming management.
- 4. To orient towards agricultural entrepreneurship.
- 5. To study & analysis of agro-based industries.

CAREER OPPORTUNITIES:-

Some of the specific roles which are very niche and are aptly filled by an Agribusiness management professional are as below

- 1. Commodity Trading- Physicals and Futures.
- 2. Agri Input production and marketing
- 3. Agri Output marketing
- 4. Agri & allied sector research
- 5. Agri & allied sector finance
- 6. Agri & allied sectors supply chain management
- 7. Marketing manager Agribusiness
- 8. Research Analyst Agricultural commodities

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- 9. Meat marketing manager
- 10. Flour mill manager
- 11. Agricultural loan officer
- 12. Grain Merchandiser

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Faculty of Agricultural Sciences & Allied Industries

SYLLABUS

Meaning, definition, structure of agribusiness (input, farm product sectors), importance of agribusiness in the Indian economy. Agricultural Policy. Agribusiness Management-Distinctive features, importance of good management, definitions of management. Management functions.

Agro-based industries: Importance and needs, classification of industries, Types of agro based industries. Institutional arrangement, procedure to set up agro based industries. Constraints in establishing agro-based Industries. Marketing Management: Meaning, definitions, marketing mix, 4Ps of marketing, Mix, market segmentation, Methods of market, Product life cycle.

Concept of Entrepreneur Entrepreneurship Development Characteristics of entrepreneurs; SWOT Analysis & achievement motivation, Government policy and programs and institutions for entrepreneurship development, Impact of economic reforms on Agribusiness/ Agrienterprises, Entrepreneurial Development Process;

COURSE LEARNING OUTCOME:-

- 1. Understand the fundamentals of management with reference to agribusiness.
- 2. Acquaint with various functional areas of agribusiness
- 3. Study the managerial functions and its applications with reference to agribusiness
- 4. Learn the concepts and process of Planning and Organizing
- 5. Provides knowledge about the Staffing, Directing and Control
- 6. Develops motivation, reinforces entrepreneurial traits and the spirit of enterprise
- 7. Facilitates decision making process for setting-up of a new enterprise
- 8. Facilitates successful and profitable operation of the enterprise

RAMA UNIVERSITY 15 THE STREET

RAMA UNIVERSITY UTTAR PRADESH KANPUR

Faculty of Agricultural Sciences & Allied Industries

PROGRAMME LEARNING OUTCOME:-

- 1. Understand firm and farm level decision rules for the efficient operation of enterprises and the institutional structure and use of agricultural marketing systems
- 2. Be able to present ideas effectively in oral and written forms to those in the agricultural and related fields
- 3. Our graduates will utilize interpersonal and leadership skills to be highly effective business managers and leaders; demonstrating self-awareness, emotional intelligence, curiosity, visionary and strategic thinking, teamwork, reflection and knowledge transfer skills
- 4. Students will demonstrate ethical reasoning skills, understand social, civic, and professional responsibilities and aspire to add value to society.

Recommended Text Books-

- 1. Agribusiness Management W. David Downey and Steven P.Erickson
- 2. Introduction of Agricultural Business Management Davis, J. and Gold Berg
- 3. Project Management and Control Rao
- 4. Project Management S. Choudhary, Hill Publication Company, New Delhi
- 5. Project Management Nagaraja
- 6. Agri. Business Management -- Broadway, Himalaya Publication House, New Delhi
- 7. Project Planning, Analysis, Selection, Implementation and Review Chandra

Format of Excellence Certificate

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	r. ANEETA YADAV Convener	Hr. JITENDRA'OJHA Course Coordinator	Dr. K.K MISHRA Organizer				
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Format of Participation certificate

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MANAGEMENT & ENTREPREPAREURSHIP MENLOPHENT		www.ramauniversity.ac.in						
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	This is to certify that							
Mr./Mrs./Dr	fro	mhas						
successfully completed 3.	successfully completed 35 Day's Online Certificate Course on "Agriculture Business Management & Entrepreneurship Development" from 09 November to 19 December 2020. organized by "Faculty							
of Agricultural Scien	ces & Allied Industries", Rama University	Kanpur, Uttar Pradesh, India						
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Dr. ANEETA YADAV	Mr. JITENDRA OJHA	Dr. K.K MISHRA						
Convener	Course Coordinator	Organizer						

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