

## About the 35 Day's Online Certificate Course

## "Agriculture Business Management \& Entrepreneurship Development"



Faculty of Agricultural Sciences \& Allied Industries had launched a 35 Day's online certificate course on "Agriculture Business Management \& Entrepreneurship Development" on 09 November 2020 \& Completed on 19 December 2020. The Course covered Basic understanding about Agribusiness \& Entrepreneurship Development. The objective of course was to help to take policy decisions in the field of agricultural marketing. To understand various appraisal techniques in project with reference to agricultural products, agricultural credit management, financial risk management. Agricultural inputs like seed, bio pesticide, bio fertilizer and organic farming management. To orient towards agricultural entrepreneurship. To study \& analysis of agro-based industries.

## Mode Of Course

- Online - On Google meet


## Duration Of Certificate Course

To,
The Director
Rama University
Kanpur
Through proper channel

## Subject:- Regarding remuneration of expert lectures in "Online Certificate course on Agriculture

## Business Management and Entrepreneurship Development"

Respected Sir,
I would like to inform you that "Faculty of Agricultural Sciences \& Allied Industries, Rama University, Kanpur" is Organizing a 35 days ( 5 weeks) "Online Certificate course on Agriculture Business Management and Entrepreneurship Development" from 9 November 2020-18 December 2020. There are some expert lectures from various renowned Organizations/ institutions. With the help of these expert lectures participants can enhance their skills and knowledge.

So, please allow me for the remuneration of these expert lectures (Minimum Rs. 1500/ lecture), which will be paid from the registration amount.

So kindly allow me for the same.


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## Attendance Summary

"Agriculture Business Management \& Entrepreneurship Development"
Duration- 09 November 2020-19 December 2020

| S. No. | Full Name | Attendance percentage |
| :---: | :--- | :---: |
| 1 | Surbhi | 100 |
| 2 | Ashish Kumar | 90 |
| 3 | Ashutosh Verma | 95 |
| 4 | Suyash Arun Borse | 95 |
| 5 | Bharat Tiwari | 100 |
| 6 | Dr. Moinuddin | 100 |
| 7 | Vimal Pandey | 100 |
| 8 | Deepali Pandey | 100 |
| 9 | Mashkoor Ahmad Ansari | 100 |
| 10 | Anamika Dhar | 100 |
| 11 | Keshav | 100 |
| 12 | Vidik Shakla | 100 |
| 13 | Sahil Sachan | 100 |
| 14 | Ajit Kumar | 95 |
| 15 | Pintu Kumar | 100 |
| 16 | Devanshu Ranjan | 100 |
| 17 | Suveb | 95 |
| 18 | Kumar Gaurav | Pragati Katiyar |



| 20 | Aalok Mishra | 100 |
| :---: | :---: | :---: |
| 21 | Kuldeep Maurya | 100 |
| 22 | Amit Anand | 100 |
| 23 | Shristi Kumari | 95 |
| 24 | Dharmendra Yadav | 90 |
| 25 | Yaqoob Iqbal Siddique | 95 |
| 26 | Prashant Kumar | 90 |
| 27 | Ankit Kumar | 90 |
| 28 | Prakhar Gupta | 100 |
| 29 | Arun Kumar Shukla | 100 |
| 30 | Chhavi Mohan | 100 |
| 31 | Naveen Kumar | 100 |
| 32 | Bigyan Sapkota | 90 |
| 33 | Mohit Shukla | 100 |
| 34 | Avinash Singh | 100 |
| 35 | Pragya Tiwari | 90 |
| 36 | Saurabh | 90 |
| 37 | Anjali Verma | 95 |
| 38 | Ravi Raushan Kumar | 90 |
| 39 | Gauri Shankar Yadav | 100 |
| 40 | Prof R S P Singh | 100 |
| 41 | Esha Jaiswal | 90 |
| 42 | Arjumand Arif . | 100 |
| 43 | Arvind Prasad | 90 |
| 44 | Yashika | 90 |

## Prabhat

| 45 | Surbhi | 90 |
| :---: | :---: | :---: |
| 46 | Shivang Pandey | 90 |
| 47 | Sonu Kumar | 100 |
| 48 | Parul Pandey | 100 |
| 49 | Manish Kumar | 100 |
| 50 | Vinay Joseph Silas | 100 |
| 51 | Vandana Kumari | 95 |
| 52 | Sonam Bharti | 95 |
| 53 | Devi Prasad Singh | 90 |
| 54 | Anil Yadav | 90 |
| 55 | Pradeep Kumar | 90 |
| 56 | Vikash Kumar | 95 |
| 57 | Alok Kumar | 100 |
| 58 | Aditya Sharma | 100 |
| 59 | Nidhi Kumari | 100 |
| 60 | Seema Patel | 90 |
| 61 | Rakesh Gupta | 100 |
| 62 | Anjali Verma | 90 |
| 63 | Rizwana Khan | 100 |
| 64 | Tersa Yomcha | 95 |
| 65 | Vikash Kumar Vicky | 95 |
| 66 | Shubham Kumar | 95 |
| 67 | Raji Singh |  |
| 68 | Shyam Pratap Chaudhary | 100 |


| 69 | Priyanshu Kumar | 100 |
| :---: | :---: | :---: |
| 70 | Gaurav Kumar | 100 |
| 71 | Ajad Kumar Singh | 100 |
| 72 | Rishu Kumari | 100 |
| 73 | Aanand Kumar Kewat | 95 |
| 74 | Deepak Maurya | 100 |
| 75 | Ayush Kumar | 100 |
| 76 | Aanand Kumar Kewat | 95 |
| 77 | Sejal Katiyar | 100 |
| 78 | Raghuraj | 100 |
| 79 | Anshuman Kumar | 95 |
| 80 | Anurag Singh | 100 |
| 81 | Anurag Kumar | 95 |
| 82 | Faraz Ali | 100 |
| 83 | Suraj Mishra | 100 |
| 84 | Vinod Kumar Maurya | 100 |
| 85 | Deepak Maurya | 100 |
| 86 | Shalini | 100 |
| 87 | Ankur | 80 |
| 88 | Shiva Kant | 95 |
| 89 | Akshay Singh | 100 |
| 90 | Raghuraj | 80 |
| 91 | Ayush Dwivedi | 100 |
| 92 | Kamal Pokhrel | 100 |



| 93 | Abhishek Sahu | 100 |
| :---: | :--- | :---: |
| 94 | Vijay Kumar Pai | 100 |
| 95 | Jay Prakash | 100 |
| 96 | Digvijay Singh | 95 |
| 97 | Mohammad Raquib | 100 |
| 99 | Aditya Prakash | 100 |
| 100 | Arjun Bajpai | 100 |
| 101 | Dharmendra Gupta | 100 |
| 102 | Sanjana Verma | 95 |
| 103 | Dileep Pal | 100 |
| 104 | Anushka | 100 |
| 105 | Rohit Kumar Upadhaya | 100 |
| 106 | Ratnesh | 95 |
| 107 | Sahil Singh | 100 |



# Faculty of Agricultural Sciences \& Allied Industries 

Rama University, Kanpur
Organized 35 Day's Online certificate Course on

> "Agriculture Business Management \& Entrepreneurship Development"

09 November 2020-19 December 2020


#### Abstract

About The Course "Faculty of Agricultural Sciences \& Allied Industries" had launched the first virtual 35 Day's online certificate course on "Agriculture Business Management \& Entrepreneurship Development" on 09 November 2020 \& Completed on 19 December 2020. The registration was start from 01 November 2020 and the last date of registration was 30 October 2020. There have total 107 registered participants, in which more than 10 participants are from renowned institutions BHU, ITM, CSAUT, DRMLAU. There has total 35 lectures in the session in which 23 Lectures has covered by Mr. Jitendra Ojha, Course Coordinator, Online certificate Course on " ABM \& ED " and 12 Lectured Covered by the renowned personalities of Different Agriculture Universities and Agri.- Research Institutions. Experts are like Dr. Ulrich Berk ( President, German Homatherapy, Germany), Dr. Aneeta Yadav ( Dean, Acting, FASAI, Rama University ), Dr. Ritwik Bisariya ('Associate Professor, FCM, Rama University ), Dr. Shewta Chaudhary, ( Assistant Professor, Agricultural Economics, GBPUAT, Uttarakhand), Dr. Ram Chandra, ( Assistant Professor, Agricultural Economics, SHUATS, Prayagraj), Dr. Rabees Verma,(Assistant Professor, Agril. Extension, CRPGC , Muzaffarnagar), Dr. Kaushik Prasad (Assistant Professor, Agril. Extension, LPU, Ludhiana, Punjab), Dr. Deepak Bose( Associate Professor, Agril. Extension \& Communication, SHUATS, Prayagraj) Mr. Praveen Kumar (Entrepreneur \& Founder, M.D \& Master Trainer of Mushroom Cultivation, Manpura grow-up Foundation), Dr. Vikram Yogi( Assistant Professor, Agriculture Business Management, SKPAU , Bikaner , Rajasthan), Dr. Ranjit Kumar, Principal Scientist \& Head, Agribusiness Management Division ICAR-NAARM Hyderabad.


## Course Outcome-

The course covered lots of understanding about Agribusiness Management \& Inculcate the habit of Entrepreneurship. Under the course participants learnt about Agri-business, its structure , Importance of Management in Agri-business, Agro-based industries, Procedure to Setup a Agro-based Industries, Constraints in establishing agro-based industries, Agricultural Policies, Different Programmes and Policies of Government in relation to become an entrepreneur \& Different concept of Entrepreneur's. With the course, participants have much clear understanding about any agro-based industries setup and run successfully and other than this how any individual can become to be a successful entrepreneur.

## Convener


(Dean , FASAI)

## Prabhat

# Faculty of Agricultural Sciences \& Allied Industries Rama University, Kanpur, Uttar Pradesh 

## Report of

# 35 Day's Online certificate Course <br> On 

"Agriculture Business Management \& Entrepreneurship Development"

Duration- 09 November 2020-19 December 2020<br>Time- 11:00 AM- 12: 00 PM (Everyday)<br>Platform- Zoom

## Registration Charges

- For Industrialist- Rs. 600/-
- For Students - Rs. 500/-
- For Farmers - Rs. 300/-
- Other ( Faculty Member/ Researcher/ Academician)- Rs. 500/-

3

## Evaluation Process-

- The Certificate Course will be for 35 Days.
- The Registered Students must have to present in all the quiz sessions related to certificate course
- The Registered students can get the participation certificate only.
- The student, who have got $75 \%$ marks in final quiz program, the "Certificate of Excellency" awarded by FASAI.


## Prabhat

## About Expert's

1. 



## Dr. Ulrich Berk

## (President, German Homatherapy, Germany)

Dr. Ulrich Berk is the president of German Homatherapy \& he is from Germany. Dr. Berk was the guest speaker in online certificate Course on date 09 November 2020
2.


## Dr. Ritwik Bisariya

## (Associate Professor, FCM)

Dr. Ritwik sahai Bisariya is from Faculty of Commerce and Management, Rama University , Kanpur. He had covered the Topic " Management Functions' on date 20 November 2020.
3.


Dr. Aneeta Yadav

## (Dean, Acting, FASAI )

Dr. Aneeta Yadava is working as Dean ( Acting) in Faculty of Agricultural Sciences \& Allied Industries. She delivered the topic "Agro-based Industries : Importance \& Needs" on 21 November 2020.

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## 4.



## Dr. Shewta Chaudhary

(Assistant Professor, Agricultural Economics)
Dr. Shweta Chaudhary is working as a Assistant Professor in Department menrt of Agricultural Economics, GBPUA\&T, Pantnagar, Uttarakhand. She delivered the 2 lecture on online certificate course that are " Marketing Mix" \& " 4 P's of Marketing"


## Dr. Ram Chandra

(Assistant Professor, Agricultural Economics)
Dr. Ramchandra is presently working as Assistant Professor in field of Agricultural Economics and Forest Economics, School of Forestry \& Environment, Sam Higginbottom Institute of Agriculture, Technology and Sciences (formerly Allahabad Agricultural Institute) Deemed to-be-University, Allahabad w.e.f April 1, 2011 to till date. He delivered on the topic "Market Segmentation" on date 3 December 2020.

## 6.

## Dr. Rabees Verma

(Assistant Professor, Agril. Extension)
Dr. Rabees Verma is working as Assistant Professor in Department of Agril. Extension, CRPGC College Muzaffar Nagar. He Delivered theilecture on "Concept of Entrepreneur" on date 08 December 2020.

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## Dr. Kaushik Prasad

( Assistant Professor, Agril. Extension)
Dr. Prasad is working as Assistant Professor in Department of Agril. Extension LPU, Ludiana, Punjab . He Delivered the lecture on " Programs for Entrepreneurship Development" on date 11 December 2020.
8.


## Dr. Deepak Bose

## (Associate Professor, Agril. Extension \& Communication)

Dr. Deepak Bose is working as Associate Professor in Department of Agril. Extension \& Communication SHUATS, Prayagraj Uttar Pradesh . He Delivered the lecture on " Government Policy for Entrepreneurship Development" on date 12 December 2020.


## Mr. Praveen Kumar

## (Entrepreneur \& Founder, M.D \& Master Trainer of Mushroom Cultivation, Manpura grow-up Foundation)

Mr. Praveen Kumar is a successful Entrepreneur. He share his views in relation to Entrepreneurship Development on date 16 December 2020.

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10. 



Dr. Vikram Yogi
( Assistant Professor, Agricultural Economics)
Dr. Vikram Yogi is working as Assistant Professor in Institute of Agriculture Business Management, SKRAU, Bikaner, Rajasthan. He Delivered the conclusive lecture on "Agribusiness Management" on date 17 December 2020.
11.


Dr. Ranjit Kumar

## Principal Scientist \& Head

## Agribusiness Management Division

## ICAR-NAARM Hyderabad

Dr Ranjit started his career as Scientist in the year 2000 at IARI, New Delh, where conducted several research study on technology adoption and impact. Also taught and guided post-graduate students in the discipline of Agricultural Economics. In 2007, got selected as Senior Scientist and joined ICAR-IISS, Bhopal. After serving for 3 years, I was transferred to ICAR-NAARM in the Agribusiness Management Division. In 2014, joined ICRISAT (on deputation) and coordinating BMGF-funded project on 'Village Dynamics studies in South Asia (VDSA)'. Received Biennial Young Scientist Award in Social Science from ICAR, Best Research Paper Award by the Agricultural Economics Research Association, New Delhi and Best Poster Award in 12th Asian Maize Conference, Bangkok. He delivered the conclusive lecture on "Agri-Business Management" on date 18 December 2020.

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## List of Students Got Participation Certificate



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| 76 | Aanand Kumar Kewat |
| :---: | :---: |
| 77 | Sejal katiyar |
| 78 | RAGHURAJ |
| 79 | Anshuman Kumar |
| 80 | Anurag Singh |
| 81 | ANURAG KUMAR |
| 82 | FARAZ ALI |
| 83 | SURAJ MISHRA |
| 84 | Vinod Kumar Maurya |
| 85 | Deepak Maurya |
| 86 | Shalini |
| 87 | Ankur |
| 88 |  |
| 89 | akshay singh |
| 90 | Raghuraj |
| 91 | Ayush Dwivedi |
| 92 | $\therefore$ Kamal Pokhrel |
| 93 | Abhishek sahu |
| 94 | VIJAY KUMAR PAL |
| 95 | Jay prakash |
| 96 | Digvijay singh |
| 97 | MOHAMMAD RAQUIB |
| 99 | Aditya prakash |
| 100 | Arjun Bajpai |

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| 101 | Dharmendra Gupta |
| :---: | :---: |
| 102 | Sanjana Verma |
| 103 | Dileep Pal |
| 104 | Anushka |
| 105 | Rohit Kumar Upadhaya |
| 106 | Ratnesh |
| 107 | Sahil Singh |

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## List of Students got Excellence Certificate

*Note- The student who get 75 percent marks in Final Quiz session, who has awarded by "certificate of Excellence".

| S.R No. | Timestamp | Score | Name |
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| 1 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 38: 56 \\ \hline \end{gathered}$ |  |  |
| 2 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 39: 03 \\ \hline \end{gathered}$ |  |  |
| 3 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 39: 03 \\ \hline \end{gathered}$ | .. |  |
| 4 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 39: 23 \\ \hline \end{gathered}$ | , |  |
| 5 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 39: 34 \end{gathered}$ |  |  |
| 6 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 39: 37 \\ \hline \end{gathered}$ | . |  |
| 7 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 39: 55 \end{gathered}$ |  |  |
| 8 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 40: 13 \\ \hline \end{gathered}$ | . |  |
| 9 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 40: 36 \\ \hline \end{gathered}$ |  | \% |
| 10 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 40: 57 \\ \hline \end{gathered}$ | \% |  |
| 11 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 41: 29 \\ \hline \end{gathered}$ | \% |  |
| 12 | $\begin{gathered} 12 / 18 / 2020 \\ \hline 11: 42: 00 \\ \hline \end{gathered}$ | m- |  |
| 13 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 42: 14 \\ \hline \end{gathered}$ | ...... |  |
| 14 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 42: 37 \\ \hline \end{gathered}$ | \%... |  |
| 15 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 42: 38 \\ \hline \end{gathered}$ |  |  |
| 16 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 42: 42 \end{gathered}$ |  |  |
| 17 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 42: 48 \\ \hline \end{gathered}$ | \% |  |
| 18 | $\begin{gathered} \text { 12/18/2020 } \\ \text { 11:42:56 } \\ \hline \end{gathered}$ | $\cdots$ |  |
| 19 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 43: 14 \\ \hline \end{gathered}$ |  |  |
| 20 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 43: 21 \\ \hline \end{gathered}$ |  |  |
| 21 | $\begin{gathered} \hline 12 / 18 / 2020 \\ 11: 43: 35 \\ \hline \end{gathered}$ |  |  |

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| 22 | $\begin{gathered} 12 / 18 / 2020 \\ 11: 43: 36 \end{gathered}$ |
| :---: | :---: |
| 23 | 12/18/2020 |
| 23 | 11:43:51 |
| 24 | 12/18/2020 |
|  | 11:44:51 |
| 25 | 12/18/2020 |
|  | 11:44:56 |
| 26 | 12/18/2020 |
|  | 11:45:00 |
| 27 | 12/18/2020 |
|  | 11:45:19 |
| 28 | 12/18/2020 |
|  | 11:45:21 |
| 29 | 12/18/2020 |
|  | 11:46:02 |
| 30 | 12/18/2020 |
|  | 11:46:16 |
| 31 | 12/18/2020 |
| 31 | 11:46:22 |
| 32 | 12/18/2020 |
|  | 11:46:47 |
| 33 | 12/18/2020 |
|  | 11:46:54 |
| 34 | 12/18/2020 |
|  | 11:46:55 |
| 35 | 12/18/2020 |
|  | 11:47:01 |
| 36 | 12/18/2020 |
|  | 11:47:16 |
| 37 | 12/18/2020 |
|  | 11:47:17 |
| 38 | 12/18/2020 |
|  | 11:47:23 |
| 39 | 12/18/2020 |
|  | 11:48:09 |
| 40 | 12/18/2020 |
| 40 | 11:48:11 |
| 41 | 12/18/2020 |
| 41 | 11:48:12 |
| 42 | 12/18/2020 |
|  | 11:48:13 |
| 43 | 12/18/2020 |
|  | 11:48:15 |
| 44 | 12/18/2020 |
| 44 | 11:48:19 |
| 45 | 12/18/2020 |
| 45 | 11:48:21 |
| 46 | 12/18/2020 |
| 46 | 11:48:25 |
| 47 | 12/18/2020 |
| 47 | 11:48:38 |
| 48 | 12/18/2020 |
|  | 11:48:49 |

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| 49 | $12 / 18 / 2020$ <br> $11: 48: 56$ | $50 / 50$ | Shubham kumar |
| :---: | :---: | :---: | :---: |
| 50 | $12 / 18 / 2020$ <br> $11: 48: 56$ | $50 / 50$ | Bigyan Sapkota |
| 51 | $12 / 18 / 2020$ <br> $11: 49: 11$ | $50 / 50$ | Yaqoob Iqbal |
| 52 | $12 / 18 / 2020$ <br> $11: 49: 18$ | $45 / 50$ | Siddique |
| 53 | $12 / 18 / 2020$ <br> $11: 49: 21$ | $50 / 50$ | Anjali Verma |
| 54 | $12 / 18 / 2020$ <br> $11: 50: 35$ | $50^{\prime} / 50$ | ESHA JAISWAL MOHAN |
| 55 | $12 / 18 / 2020$ <br> $11: 50: 44$ | $50 / 50$ | Shalini |
| 56 | $12 / 18 / 2020$ <br> $11: 50: 54$ | $50 / 50$ | Arjun bajpai |
| 58 | $12 / 18 / 2020$ <br> $11: 50: 54$ | $50 / 50$ | Bharat Tiwari |
| 50 | $12 / 18 / 2020$ <br> $11: 50: 54$ | $50 / 50$ | Vinay Silas |

*Total Students get Excellence Certificate=58


## Prabhat

# Faculty of Agricultural Sciences \& Allied Industries 

Rama University, Kanpur, Uttar Pradesh

## Deat $\mathrm{Sir} / \mathrm{Ma}$ an

Faculn of "Faculty of Agricultural Sciences \& Allied Industries" successfully organized a 35 1)ay's online Cerrificate Course On "Agriculture Business Management \& Entreprencurship Development" from (09 November 2020-19 December 2020. Please receive the report of 35 Days online Certificate Course On "Agriculture Business Management \& Fatreprencur-hip Development

Receiver Name (with Designation) offace Arikdons Contact No. 9044651797


Date- $22 / 12 / 2020$

## Prabhat

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# RAMA UNIVERSITY UTTAR PRADESH KANPUR <br> Faculty of Agricultural Sciences \& Allied Industries <br> Online Certificate Course on <br> <br> Agribusiness Management \& Entrepreneurship Development 

 <br> <br> Agribusiness Management \& Entrepreneurship Development}

About The Certificate Course<br>-

The backbone of Indian Economy - Agriculture and Agribusiness provides 54\% employment to Indian Population. Despite this fact, its contribution to India's GDP has gone down to $16 \%$ in recent years. Agribusiness consists of agricultural production and allied sectors and/or businesses which consist of agrichemicals, breeding, crop production, distribution, farm machinery, processing, seed supply, marketing, sales, export-import, finance management, supply chain management, taxation and trading. In each situation there is different set of rules for Agri Business Management. There can be lags of several years between Agriculture planning and outcomes. It takes several years to develop an agriculture area for business and during this period, market conditions can change dramatically. Another example of Agribusiness management is Forestry, which is a very long term investment, with a lag of 30 years or more. The Long production cycles in agriculture business management affect even annual crops. The agri-management decisions relating to the different crops that were made last year, may not yield the result even after a year or so. On the other hand, the management decisions on short term crops to increase production may cause a short term increase/decrease in marketable produce that may hamiper future investment. This Certificate course provide the basic understanding of Agri Business. This course Provide the better understanding of Entrepreneurs and Entrepreneurship development. With this Students, Farmers, Industrialist, Academician \& Other persons who are directly of Indirectly related with Agriculture will enhance their knowledge and skills.

## Scope of the course

The Course have wide scope in Agriculture as well as allied field. Some are given below

1. Marketing of Agricultural Inputs
2. Strategic Food Marketing
3. Management for Agribusiness Projects
4. Market Research and Information Systems
5. International Agri-Food Trade
6. Value Chain Management - Applications in Agribusiness
7. CINE: Understanding Creativity, Innovation, Knowledge, Networks And Entrepreneurship
8. Food and Agri-business International Strategies and Organizations
9. Micro Finance Management
10. Food Supply Chain Management

## RAMA UNIVERSITY UTTAR PRADESH KANPUR

Faculty of Agricultural Sciences \& Allied Industries
11. Social Entrepreneurship: Innovating Social Change
12. Sales and Distribution Management For Agriculture
13. Agribusiness Entrepreneurship
14. Agribusiness Leadership
15. Agricultural Futures and Option Markets
16. Agricultural Mârkets and Pricing

## Mode Of Course

- Online - On Google meet


## Duration Of Certificate Course

- 5 Week ( 35 Days)
$\stackrel{3}{4}$


## Registration Charges

- For Industrialist- Rs. 600/-
- For Students - Rs. 500/-
- For Farmers - Rs. 300/-
- Other ( Faculty Member/ Researcher/ Academician)- Rs. 500/-


## Prabhat

## RAMA UNIVERSITY UTTAR PRADESH KANPUR

## Faculty of Agricultural Sciences \& Allied Industries

A meeting of the Board of Studies of the Faculty of Agriculture \& Allied Sciences, Rama University Uttar Pradesh, Kanpur was held on $29^{\text {th }}$ September 2020 at 11:00 AM. The following members were present:

1. Dr. Aneeta Yadav
2. Dr. K.K Mishra
3. Mr. Jitendra Ojha
4. Dr. Kaushik Prasad

Convener
Member
Member
Member

The quorum of the meeting was complete.
Agenda of the meeting:

1. Assessment Criteria
2. Question Paper Format
3. Syllabus

The meeting resolved unanimously that attached Assessment Criteria, Question Paper Format and Syllabus are justified and approved.

## Convener



Signature: $\qquad$
Name : Dr. Aneeta Yadav
Date

## Internal Members



Signature:
1
Name:
Date:

# Evaluation Scheme For Online Certificate Course on 

## Agribusiness Management \& Entrepreneurship Development

| $\begin{gathered} \text { S.N } \\ \text { o. } \end{gathered}$ | Name of the subject | Credit Hours |  |  | Evaluation Scheme |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | L | P | Total | Quiz-1 | $\begin{gathered} \text { Quiz- } \\ 2 \end{gathered}$ | Final Quiz | Total |
| 1. | Entrepreneurship Development \& Business Communication | 3 | 0 | 3 (3+0) | 25 | 25 | 50 | 100 |
| Note: L - Lecture, Assign. - Assignment |  |  |  |  |  |  |  |  |
| Ex | ination <br> - The Certifica <br> - The Registere <br> * certificate cou <br> - The Registere <br> - The student, "Certificate | ou <br> tud <br> ud <br> o | wil <br> ts | be for 35 <br> ust have <br> get the <br> got 75 <br> " award | Days. <br> to prese <br> particip <br> \% mark <br> d by FA | t in al <br> ion in AI. | the quiz <br> tificat <br> nal | ons rel <br> gramm |

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## RAMA UNIVERSITY UTTAR PRADESH KANPUR

## Online Certificate Course on

\& Agribusiness Management \& Entrepreneurship Development

## COURSE OBJECTIVE:-

The objective of the programme is to:

1. To help to take policy decisions in the field of agricultural marketing.
2. To understand various appraisal techniques in project with reference to agricultural products, agricultural credit management, financial risk management.
3. Agricultural inputs like seed, bio pesticide, bio fertilizer and organic farming management.
4. To orient towards agricultural entrepreneurship.
5. To study \& analysis of agro-based industries.

## CAREER OPPORTUNITIES :-

Some of the specific roles which are very niche and are aptly filled by an Agribusiness management professional are as below

1. Commodity Trading-Physicals and Futures.
2. Agri Input production and marketing
3. Agri Output marketing
4. Agri \& allied sector research
5. Agri \& allied sector finance
6. Agri \& allied sectors supply chain management
7. Marķeting manager - Agribusiness
8. Research Analyst - Agricultural commodities
9. Meat marketing manager
10. Flour mill manager
11. Agricultural loan officer
12. Grain Merchandiser

## RAMA UNIVERSITY UTTAR PRADESH KANPUR

## Faculty of Agricultural Sciences \& Allied Industries

## SYLLABUS

Meaning, definition, structure of agribusiness (input, farm product sectors), importance of agribusiness in the Indian economy. Agricultural Policy. Agribusiness ManagementDistinctive features, importance of good management, definitions of management. Management functions.

Agro-based industries: Importance and needs, classification of industries, Types of agro based industries. Institutional arrangement, procedure to set up agro based industries. Constraints in establishing agro-based Industries. Marketing Management: Meaning, definitions, marketing mix, 4Ps of marketing, Mix, market segmentation, Methods of market, Product life cycle.

Concept of Entrepreneur Entrepreneurship Development Characteristics of entrepreneurs; SWOT Analysis \& achievement motivation, Government policy and programs and institutions for entrepreneurship development, Impact of economic reforms on Agribusiness/ Agrienterprises, Entrepreneurial Development Process;

## COURSE LEARNING OUTCOME:-

1. Understand the fundamentals of management with reference to agribusiness.
2. Acquaint with various functional areas of agribusiness
3. Study the managerial functions and its applications with reference to agribusiness
4. Learn the concepts and process of Planning and Organizing
5. Provides knowledge about the Staffing, Directing and Control
6. Develops motivation, reinforces entrepreneurial traits and the spirit of enterprise
7. Facilitates decision making process for setting-up of a new enterprise a
8. Facilitates successful and profitable operation of the enterprise

## Prabhat

Ranjan

## RAMA UNIVERSITY UTTAR PRADESH KANPUR

## Faculty of Agricultural Sciences \& Allied Industries

## PROGRAMME LEARNING OUTCOME:-

1. Understand firm and farm level decision rules for the efficient operation of enterprises and the institutional structure and use of agricultural marketing systems
2. Be able to present ideas effectively in oral and written forms to those in the agricultural and related fields
3. Our graduates will utilize interpersonal and leadership skills to be highly effective business managers and leaders; demonstrating self-awareness, emotional intelligence, curiosity, visionary and strategic thinking, teamwork, reflection and knowledge transfer skills
4. Students will demonstrate ethical reasoning skills, understand social, civic, and professional responsibilities and aspire to add value to society.

## Recommended Text Books-

1. Agribusiness Management - W. David Downey and Steven P.Erickson
2. Introduction of Agricultural Business Management - Davis, J. and Gold Berg
3. Project Management and Control - Rao
4. Project,Management - S. Choudhary, Hill Publication Company; New Delhi
5. Project Management - Nagaraja
6. Agri. Business Management - Broadway, Himalaya Publication House, New Delhi
7. Project Planning, Analysis, Selection, Implementation and Review - Chandra

## Prabhat

Ranjan

## Format of Excellence Certificate



## Prabhat

## Format of Participation certificate



## Prabhat

Ranjan

